



Loan Review

March 26, 2012, 12:30 - 2:30 p.m. MDT



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As regulatory insight intensifies, you must be prepared to meet the standards of "Safety and Soundness." This seminar provides a framework for identifying and minimizing risk.

The Loan Review function is an essential part of loan quality due diligence. It's overriding purpose is to improve the quality of the loan portfolio by providing a framework for making effective and appropriate loan decisions, maximizing earnings and minimizing the risk inherent in lending money. This hands-on program will cover the "Whys and Hows" of setting up an effective loan review system.

Highlights

Regulatory Examination focus has shifted, and bankers must now shift their priorities in order to:

- Assess the Loan Management function of the Financial Institution instead of just reviewing files.
- Determine the corrective action capabilities of the institution's overall loan monitoring system.

Other topics to be covered include:

- Safety & soundness doctrine.
- Scope of the review (dollar & percentage).
- Credit underwriting.
- Loan documentation.
- Standard of care.
- Loan grading.
- Review checklist.
- Loan review officer qualifications.

Presenter

David Kemp is President of Bankers Management, a nationally recognized company in financial services training and consulting. Prior to forming his own company, he served as Vice President, Director of Credit Services-Cannon Financial Institute in Athens, Georgia, where he trained bankers nationwide in Cannon Lending Schools. He also delivered training programs through banking associations and in tailored credit and sales training sessions for individual financial institutions. Before joining Cannon, David was Vice President of Corporate Finance with Citicorp North America.

Audience

Senior lenders, loan review & loan operations persone

Institute of Certified Bankers: This program has not been pre-approved for ICB credit. Attendees may go to <http://www.aba.com/icb/memberecercereview> for instructions regarding self-reporting. Estimated credits earned: 2.5 hrs. CLBB/CPB relevant instruction.

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Web Seminar/materials (live web seminar)

\$250 mem \$500 non-mem

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