



Commercial Loan Documentation

July 10 & 13, 2009, 12:30 - 2:30 p.m. (MDT)



Everything a commercial loan officer should know about perfecting security interests on all types of collateral (except real estate), loan agreements, signature requirements, confirming exact names and more.

This new, fast-paced seminar has been designed specifically to provide relevant, up-to-date and practical information to help commercial lending personnel create enforceable liens and other necessary documentation. It covers everything you need to know about loan documentation in support of commercial loan decisions. Both new and experienced personnel will find this program to be informative and filled with useful and effective loan documentation principles and practices. By banker request we have expanded this program to two sessions. You may attend either or both sessions.

Highlights

Part 1 - July 10, 2009

- How to Perfect a Security Interest - the "structure" of Revised Article 9
- The most frequent errors in commercial loan documentation
- Perfecting liens on all kinds of collateral

Part 2 - July 13, 2009

- Guaranty Agreements
- Loan Agreements - Purpose, Use & Content
- The importance of exact names
- Signature requirements

Audience

This seminar will benefit commercial loan officers, commercial loan review personnel, senior note and credit department personnel, experienced commercial loan secretaries, credit analysts, management trainees and auditors.

CE Applied: 2.5 hours CLBB/CRCM/CPB with the Institute of Certified Bankers

Speaker

Bob Ullom has been teaching secured loan documentation for over 25 years. His fun and direct teaching style will be complemented by a complete student handout that serves as a reliable, easy-to-use desk reference. Bob brings over 20 years of bank lending and management experience to this fast-paced program. Before becoming a speaker, Bob led two start up banks to profitable, sound status by applying the skills and ideas presented in this seminar. He teaches over 10,000 bankers annually in seminars in over 30 states on a variety of lending, management, sales and regulatory topics.

What is a Web Seminar?

A web seminar is an enhanced telephone seminar. The audio portion of the program is delivered by speaker phone. You may also view a corresponding PowerPoint presentation using a PC. No special hardware is needed. You may still participate by phone only. The program consists of 90 minutes instruction and 30 minutes live Q&A. Each web seminar registration provides one connection to the live web seminar, written materials and access to the Web Seminar Archive for 30 days following the broadcast. You may have unlimited listeners on your connection by speaker phone and PC. You will receive a PIN, written materials and instructions prior to the seminar. If you do not receive a confirmation at least 2 days prior to the event call 888/262-7701.

Please check all appropriate boxes

SW2-1067

Part 1

July 10, 2009

Web Seminar/materials (live web seminar)
 \$250 mem \$500 non-mem
 Archive/materials*
 \$270 mem \$540 non-mem

Part 2

July 13, 2009

Web Seminar/materials (live web seminar)
 \$250 mem \$500 non-mem
 Archive/materials*
 \$270 mem \$540 non-mem

*Unlimited online access to a copy of the webinar for 6 months from purchase date

*We cannot guarantee registration for incomplete and/or illegible registration forms received. Please complete the form and type or write carefully.

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Bank _____

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-Preferred Payment Method: Online or e-Check

-Payment Must Accompany Registration - Invoices are Not Provided

Four Ways to Register:

Online: Visit www.montanabankers.com (Education)

Fax: Fax completed form with credit card information to 512/381-1571

Mail: Mail completed form with check to Bankers Ed, 5700 S. Mopac, #C310, Austin, TX 78749 by June 29, 2009

Phone: Call Bankers Ed at 888/262-7701

*Late Registration: Please register online when registering 2 days prior to the event (credit cards & e-Checks accepted). Call 888/262-7701 for assistance.

Method of Payment (check one):

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