2010 Key Challenges for Bank Operations & Technology

August 2 & 30, 2010, 12:30 - 2:30 p.m. (MT)

MONTANA BANKERS ASSOCIATION
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Part 1 - August 2, 2010, 12:30-2:30 p.m. MT
New Challenges in Contingency Planning

Regulatory "hot buttons" change from year to year, but some issues are always of concern, Contingency Planning and Disaster Recovery among them. In addition to being a regulatory requirement, contingency planning just makes good business sense. Developing a plan that would really work and keeping it current is always a challenge. Technological advances and new threats to your operations, both large and small, continue to increase the difficulty of maintaining a usable plan. This session offers new ideas to update and enhance your plan. Highlights include:

- Prevention Techniques,
- Regional vs. Local Disasters,
- Vendor Management Considerations,
- Testing Suggestions, and
- New Options for Real Time Storage.

This seminar will provide you with solid, actionable ideas that will meet with regulatory approval and actually increase the chances of your plan working in the event that you suffer a disaster.

Part 2 - August 30, 2010, 12:30-2:30 p.m. MT
Managing Your Core Processor in Challenging Times

In economic terms, today's core banking software vendor industry is becoming a classical oligopoly - an industry where a few players control the majority of the business. Firms in this type of market behave differently, and your core vendors are no exception. Merger and consolidation among vendors presents new challenges to bankers in managing their relationships with core vendors. Highlights include:

- The potential for your particular software solution to be discontinued,
- Contract terms and conditions,
- Use of ancillary and third party solutions,
- General vendor management guidelines, and
- Opportunities for improving pricing and service availability.

Participants will leave with a better understanding of the forces driving the core banking software industry and with specific information on managing their own vendor relationships more effectively.

Presenter

Trent Fleming was a pioneer in the introduction of check imaging to the community bank market, working with hundreds of banks in the selection, implementation and management of image P.O.D, archive, and statement systems. Key to his success is Fleming's ability to educate employees and customers about the benefits of products and services. He has consulted with banks on matters as diverse as strategic planning, business continuity, and operational efficiency. His background includes correspondent banking, compliance, and experience as a sales operations executive with banking software vendors.

Audience

Senior management, IT auditors, risk managers, compliance officers, IT and operations staff.

CE Applied: 2.5 hrs/session CRCM/CFSSP w/the Institute of Certified Bankers

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